### **SOUTH CAROLINA**

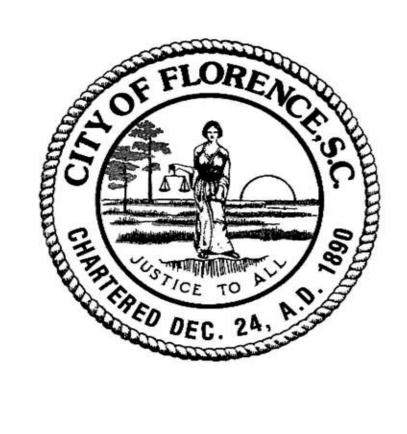


# **Monthly Financial Report**

For The Month Ended May 31, 2023

**Unaudited Monthly Report with Year To Date Amounts** 

Report Prepared by the City's Finace Department



### **Financial Overview for May 2023**

#### **Highlights**

Governmental Fund revenues are up 21.8% overall when compared to the same period last year. The key components of the increase are as follows:

- Property taxes are ahead \$593,218, or 5.7% this year compared to last year.
- Licenses, permits and fees revenues are up \$1,376,097, or 15.7% over the prior year. Of that increase, business license revenues alone are up \$981,396.
- Intergovernmental Revenues are up 88.3% from the prior year. The largest driver of the increase \$2,750,000 State Proviso awarded for Community Development. Sales tax revenues are up \$373,786 compared to prior year.
- Charges for Services are up \$143,242 or 5.8% compared to last year. Building permits represent the largest increase with \$299,457. Landfill fees and Sanitation Collection Fees are both down compared to last year, \$182,023 and \$9,451, respectively.
- Fines and Forfeitures are up 2.7% with Traffic Fines and Parking Violations being the bulk of the increase in revenues.
- Investment earnings are up \$417,452 compared to last year. This is all due to market conditions, with interest rates averaging above 4.5% for short term investments in the last 6 months. The City has also continued to diversify the investments aiming to get the highest returns on investments and capitalize on the current market conditions.
- Miscellaneous revenues are down 44.4% compared to prior years. These are various revenues that do not necessarily occur annually and are variable from year to year just depending on activities of the City.

## Governmental Fund Expenditures are up 2.7% as a whole when compared to the prior year. The key components of the decrease are as follows:

- City Council expenditures are up 28.9% compared to prior year. This is primarily driven by personnel costs (insurance and retirement) as well as travel and lodging increases compared to the prior year.
- City Manager expenditures are up 11.9%, again mainly due to increased personnel costs (insurance and retirement).
- Community Services expenditures are up 22.3% compared to last year. In addition to the increased personnel costs, property management expenditures are up approximately \$7,000 compared to the prior year.
- Sanitation expenditures are up 10%, or approximately \$402,000 compared to the prior year. Personnel related costs are up approximately \$364,000 and landfill fees are up approximately \$84,000 compared to last year.
- Atheltic Program expenditures are up \$513,131, or 31.0% compared to last year. Facility maintenance costs are up approximately \$26,000 compared to last year. Marketing and promotions expenditures are up approximately \$42,000 compared to last year. Capital related expenditures for auto, facility improvements and other equipment are approximately \$206,000 higher compared to the prior year.

- Planning, research and development expenditures are down \$186,980, or 33.8% compared to the prior year. This is primarily due to lower personnel costs, approximately \$96,000, compared to prior year. Professional services are also down approximately \$59,000. The prior year had additional costs related to the development of the City's comprehensive plan.
- Debt service expenditures are up 15.1% compared to prior year. This is due to the way the debt service was structured with the issuances.

### Governmental Fund Balances increased for the period. The key components of the use of fund balance are as follows:

- The net change in fund balance for the period ended May 31, 2023 is an increase of \$1.27 million. The SC State Proviso the City received (\$2.75M) is the bulk of why fund balance is positive as of May 31, 2023. These funds are restricted. This period last year, fund balance was showing a decrease of \$6.96 million.

## Enterprise Fund revenues have increased 0.8% overall when compared to the same period last year. The key components of the increase are as follows:

- Current use charges are up \$713,895, or 2.0% compared to this time last year.
- Water and Sewer tap fees are down \$168,136, or 2.4% compared to the prior year.
- Miscellaneous revenues are down \$291,316, or 26.7% compared to last year. Late fees are approximately \$97,000 below what they were this period last year.

## Enterprise Fund expenses increased by 36.9% when compared to the prior year. The key components of the increase are as follows:

- Utility Finance is down \$370,798, or 15.5% compared to last year. The largest portion of this is meter parts and supplies expense, which is down approximately \$64,000.
- Surface water expenses are up \$459,234, or 21.9% compared to last year. Personnel costs are up approximately \$167,000. Electricity is up approximately \$60,000 and chemical expenses are up approximately \$501,000 compare to the prior year.
- Distribution is up \$224,438, or 12.1% compared to the prior year. Personnel costs account for approximately \$159,000 of the increase in expenses. Professional services expenses are up approximately \$70,000 compared to the prior year. These are mostly pump and hose rentals.
- Collections expenses are up \$197,791, or 16.6% compared to the prior year. Pipe fittings and supplies expense makes up the bulk of the increase with approximately \$96,000 over the prior year mostly due to emergency sewer line repairs at the 400 block of West Palmetto and sewer repairs on Otis Way. Vehicle fuel and oil is up approximately \$31,000 compared to the prior year.
- General insurance claims are up \$149,912, or 23.6% compared to the prior year. The City's property and liability insurance increased approximately \$137,000 compared to the prior year. This is due to a higher experience modifier due to prior year's insurance claims. due to the City's economic development expenses to purchase the land for the the AESC battery factory.
- Investment earnings are up \$299,875 compared to the prior year.



### City of Florence

## **Monthly Financial Report**

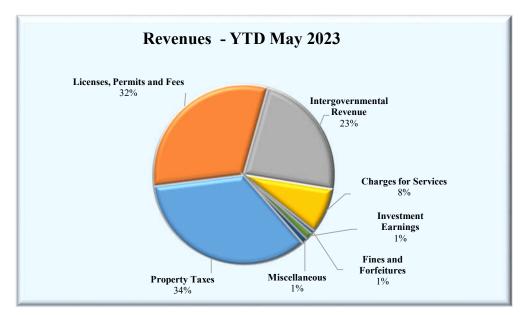
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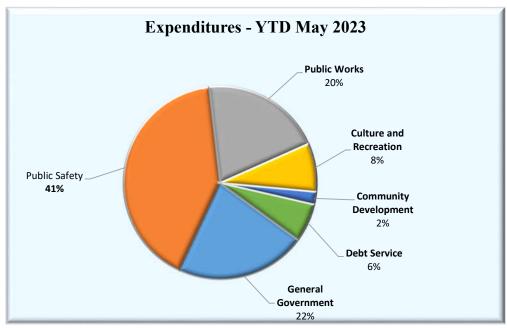
| Governmental Funds:                         |    |
|---------------------------------------------|----|
| General Fund                                | 1  |
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| Storm Water Utilities Construction Fund     | 9  |



#### **GENERAL FUND**

The major operating fund of the City used to account for resources traditionally associated with governments which are not required legally, or by sound financial management to be accounted for in another fund.





### CITY OF FLORENCE, SOUTH CAROLINA GENERAL FUND

### STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-BUDGET AND ACTUAL

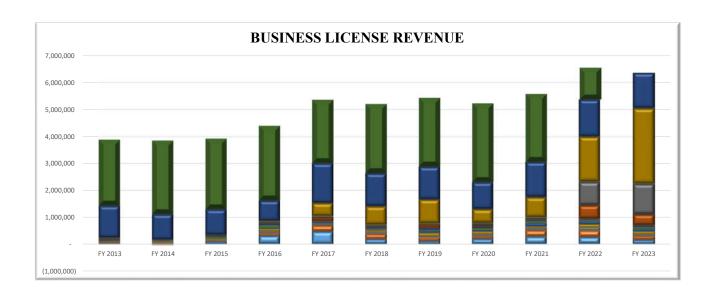
#### Year To Date May 31, 2023

|                                           |    |             |    |             |    | Variance      | Percent  |    |              |    | Change:         |
|-------------------------------------------|----|-------------|----|-------------|----|---------------|----------|----|--------------|----|-----------------|
|                                           |    | Current     |    | Annual      |    | Favorable     | Budgeted |    | Prior        |    | urrent Year     |
|                                           | Y  | ear to Date |    | Budget      | (  | (Unfavorable) | Amount   |    | Year to Date | to | Prior Year      |
| REVENUES:                                 |    |             |    | 10 000 000  |    | (4.040.050)   | 00.400/  |    | 40.404.000   |    | <b>702.21</b> 0 |
| Property Taxes                            | \$ | 11,077,548  | \$ | 12,390,600  | \$ | (1,313,052)   | 89.40%   | \$ | 10,484,330   | \$ | 593,218         |
| Licenses, Permits and Fees                |    | 10,114,136  |    | 15,421,200  |    | (5,307,064)   | 65.59%   |    | 8,738,040    |    | 1,376,097       |
| Intergovernmental Revenue                 |    | 7,471,660   |    | 6,022,661   |    | 1,448,999     | 124.06%  |    | 3,966,953    |    | 3,504,708       |
| Charges for Services                      |    | 2,606,171   |    | 2,857,500   |    | (251,329)     | 91.20%   |    | 2,462,929    |    | 143,242         |
| Fines and Forfeitures                     |    | 216,860     |    | 300,500     |    | (83,640)      | 72.17%   |    | 211,184      |    | 5,676           |
| Investment Earnings                       |    | 405,229     |    | 225,000     |    | 180,229       | 180.10%  |    | (12,223)     |    | 417,452         |
| Miscellaneous                             |    | 329,322     |    | 609,425     |    | (280,103)     | 54.04%   |    | 592,079      |    | (262,757)       |
| <b>Total Revenues</b>                     | \$ | 32,220,926  | \$ | 37,826,886  | \$ | (5,605,960)   | 85.18%   | \$ | 26,443,291   | \$ | 5,777,635       |
| EXPENDITURES:                             |    |             |    |             |    |               |          |    |              |    |                 |
| Current:                                  |    |             |    |             |    |               |          |    |              |    |                 |
| City Council                              | \$ | 342,601     | \$ | 379,001     | \$ | 36,400        | 90.40%   | \$ | 265,792      | \$ | 76,809          |
| Legal Services                            | Ψ  | 144,728     | Ψ  | 156,736     | Ψ  | 12,008        | 92.34%   | Ψ  | 142,885      | 4  | 1,843           |
| City Court                                |    | 564,656     |    | 626,089     |    | 61,433        | 90.19%   |    | 513,666      |    | 50,990          |
| City Manager                              |    | 967,782     |    | 1,159,313   |    | 191,531       | 83.48%   |    | 864,816      |    | 102,966         |
| Finance & Accounting                      |    | 942,850     |    | 1,054,451   |    | 111,601       | 89.42%   |    | 888,753      |    | 54,097          |
| Human Resources                           |    | 494,764     |    | 575,346     |    | 80,582        | 85.99%   |    | 471,277      |    | 23,487          |
|                                           |    |             |    |             |    | 143,983       | 75.51%   |    |              |    |                 |
| Community Services                        |    | 443,834     |    | 587,817     |    |               |          |    | 362,828      |    | 81,005          |
| Police                                    |    | 9,328,874   |    | 10,482,465  |    | 1,153,591     | 89.00%   |    | 8,739,346    |    | 589,529         |
| Fire                                      |    | 6,601,727   |    | 7,590,751   |    | 989,024       | 86.97%   |    | 6,254,508    |    | 347,219         |
| Beautification & Facilities               |    | 2,899,980   |    | 3,586,374   |    | 686,394       | 80.86%   |    | 2,917,245    |    | (17,265)        |
| Sanitation                                |    | 4,401,003   |    | 5,193,283   |    | 792,280       | 84.74%   |    | 3,999,223    |    | 401,780         |
| Equipment Maintenance                     |    | 506,449     |    | 658,653     |    | 152,204       | 76.89%   |    | 488,668      |    | 17,781          |
| Recreation Programs                       |    | 968,573     |    | 1,440,712   |    | 472,139       | 67.23%   |    | 937,551      |    | 31,021          |
| Athletic Programs                         |    | 2,170,836   |    | 3,692,403   |    | 1,521,567     | 58.79%   |    | 1,657,704    |    | 513,131         |
| Planning Research & Development           |    | 366,570     |    | 644,182     |    | 277,612       | 56.90%   |    | 553,550      |    | (186,980)       |
| <b>Building Inspections &amp; Permits</b> |    | 340,796     |    | 491,813     |    | 151,017       | 69.29%   |    | 339,237      |    | 1,559           |
| Debt Service                              |    | 2,472,389   |    | 2,461,790   |    | (10,599)      | 100.43%  |    | 2,147,720    |    | 324,669         |
| Other Employee Benefits                   |    | 520,776     |    | 748,300     |    | 227,524       | 69.59%   |    | 502,168      |    | 18,608          |
| General Insurance/Claims                  |    | 1,094,812   |    | 1,165,000   |    | 70,188        | 93.98%   |    | 1,002,622    |    | 92,189          |
| Community Programs                        |    | 378,750     |    | 396,000     |    | 17,250        | 95.64%   |    | 371,754      |    | 6,996           |
| Non Departmental                          |    | 2,716,329   |    | 4,448,375   |    | 1,732,046     | 61.06%   |    | 4,185,037    |    | (1,468,708)     |
| Total Expenditures                        | \$ | 38,669,080  | \$ | 47,538,854  | \$ | 8,869,774     | 81.34%   | \$ | 37,606,351   | \$ | 1,062,729       |
| Tour Experiences                          | Ψ  | 30,009,000  | Ψ  | 17,550,051  | Ψ  | 0,000,771     | 01.5 170 | Ψ  | 37,000,331   | Ψ  | 1,002,729       |
| DEFICIENCY OF REVENUES                    |    |             |    |             |    |               |          |    |              |    |                 |
| UNDER EXPENDITURES                        | \$ | (6,448,154) | \$ | (9,711,968) | \$ | (14,475,734)  | 66.39%   | \$ | (11,163,060) | \$ | 4,714,906       |
| OTHER FINANCING SOURCES                   |    |             |    |             |    |               |          |    |              |    |                 |
| (USES):                                   |    |             |    |             |    |               |          |    |              |    |                 |
| Operating Transfers In                    | \$ | 5,222,353   | \$ | 6,377,700   | \$ | (1,155,347)   | 81.88%   | \$ | (708,649)    | \$ | 5,931,002       |
| Operating Transfers Out                   | Ψ  | (1,263,000) | Ψ  | (1,131,300) | Ψ  | (131,700)     | 111.64%  | Ψ  | (58,220)     | \$ | (1,204,780)     |
| From Unappropriated Reserve               |    | 3,760,154   |    | 4,300,568   |    | (540,414)     | 87.43%   |    | 4,953,260    | \$ | (1,193,106)     |
| Insurance Proceeds                        |    | 5,700,154   |    | 165,000     |    | (165,000)     | 0.00%    |    | 7,253        | Ψ  | (7,253)         |
| Total Other Financing                     |    |             |    | 103,000     |    | (105,000)     | 0.0070   |    | 1,233        |    | (7,233)         |
| Sources (Uses)                            | ¢  | 7,719,507   | \$ | 9,711,968   | ¢  | (1,992,461)   | 79.48%   | \$ | 4 102 644    | ¢  | 2 525 962       |
| Sources (Uses)                            | \$ | 7,719,307   | Ф  | 9,711,908   | \$ | (1,992,401)   | /9.4670  | Φ  | 4,193,644    | \$ | 3,525,863       |
| NET CHANGE IN FUND BALANCE                | \$ | 1,271,353   | \$ | -           | \$ | (16,468,195)  |          | \$ | (6,969,416)  | \$ | (8,240,769)     |
| FUND BALANCE- BEGINNING                   |    | 21,330,136  |    |             |    | 21,330,136    |          |    | 51,252,074   |    |                 |
| FUND BALANCE- ENDING                      | \$ | 22,601,489  | \$ |             | \$ | 4,861,941     |          | \$ | 44,282,658   |    |                 |

#### **Business Licenses**

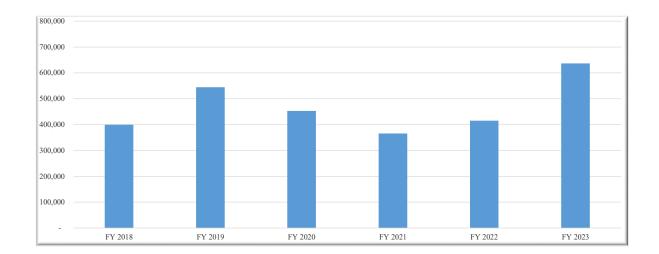
YTD Fiscal Year 2023 with Prior Years Comparison

| Collection | July    | August  | September | October | November | December | January | February | March     | April     | May       | June      | Total     |
|------------|---------|---------|-----------|---------|----------|----------|---------|----------|-----------|-----------|-----------|-----------|-----------|
| FY 2013    | 13,692  | 14,131  | 31,226    | 30,490  | 14,107   | 11,009   | 20,633  | 40,785   | 45,946    | 26,016    | 1,194,318 | 2,448,985 | 3,891,337 |
| FY 2014    | 13,172  | 56,233  | 22,160    | 28,402  | 10,390   | 24,662   | 11,238  | 5,415    | 3,159     | (13,626)  | 950,042   | 2,728,288 | 3,839,535 |
| FY 2015    | 100,777 | 32,944  | 27,394    | 52,281  | 27,403   | 51,167   | 48,009  | 8,274    | 8,709     | 1,774     | 943,887   | 2,626,426 | 3,929,044 |
| FY 2016    | 316,797 | 101,664 | 75,639    | 76,816  | 44,911   | 90,040   | 69,838  | 29,293   | 25,704    | 36,501    | 765,540   | 2,769,849 | 4,402,591 |
| FY 2017    | 470,963 | 218,479 | 49,914    | 32,199  | 49,769   | 11,559   | 24,623  | 137,670  | 42,650    | 489,625   | 1,476,527 | 2,357,136 | 5,361,114 |
| FY 2018    | 197,722 | 190,067 | 78,259    | 57,443  | 31,029   | 26,330   | 61,392  | 50,553   | 26,002    | 689,410   | 1,229,436 | 2,566,626 | 5,204,268 |
| FY 2019    | 129,298 | 126,483 | 54,481    | 105,803 | 88,566   | 37,791   | 64,418  | 127,423  | 36,257    | 887,672   | 1,221,054 | 2,552,459 | 5,431,705 |
| FY 2020    | 206,032 | 94,728  | 81,393    | 96,796  | 49,263   | 63,598   | 56,555  | 66,496   | 74,475    | 512,024   | 1,006,724 | 2,922,682 | 5,230,768 |
| FY 2021    | 289,717 | 226,721 | 90,519    | 52,446  | 123,185  | 75,866   | 39,767  | 28,331   | 59,891    | 755,254   | 1,309,075 | 2,524,415 | 5,575,186 |
| FY 2022    | 267,342 | 243,354 | 120,960   | 107,193 | 112,178  | 60,668   | 30,878  | 504,010  | 863,798   | 1,684,294 | 1,375,504 | 1,173,638 | 6,543,818 |
| FY 2023    | 169,180 | 134,384 | 79,050    | 96,123  | 92,007   | 64,470   | 62,531  | 413,608  | 1,125,537 | 2,807,453 | 1,307,232 |           | 6,351,575 |



Building Permit Revenues
YTD Fiscal Year 2023 with Prior Years Comparison

| Collection | July   | August | September | October | November | December | January | February | March  | April  | May    | June   | Total   |
|------------|--------|--------|-----------|---------|----------|----------|---------|----------|--------|--------|--------|--------|---------|
| FY 2018    | 27,660 | 35,993 | 27,602    | 32,502  | 18,745   | 13,782   | 39,850  | 28,492   | 24,865 | 25,815 | 98,608 | 26,005 | 399,918 |
| FY 2019    | 18,178 | 43,143 | 13,806    | 177,348 | 55,013   | 15,691   | 42,381  | 18,885   | 30,741 | 49,556 | 41,233 | 38,714 | 544,688 |
| FY 2020    | 27,167 | 64,449 | 48,907    | 62,252  | 15,252   | 40,644   | 33,854  | 12,381   | 47,736 | 19,614 | 31,506 | 49,167 | 452,929 |
| FY 2021    | 32,666 | 25,832 | 20,465    | 18,254  | 34,704   | 25,535   | 13,362  | 39,649   | 34,882 | 45,624 | 42,386 | 32,179 | 365,538 |
| FY 2022    | 50,455 | 25,114 | 45,189    | 23,120  | 20,376   | 36,056   | 38,612  | 53,957   | 26,337 | 26,922 | 16,047 | 53,200 | 415,384 |
| FY 2023    | 81,571 | 76,169 | 28,155    | 44,057  | 78,536   | 35,713   | 103,229 | 37,254   | 49,243 | 76,725 | 26,124 |        | 636,775 |



### CITY OF FLORENCE, SOUTH CAROLINA HOSPITALITY FUND

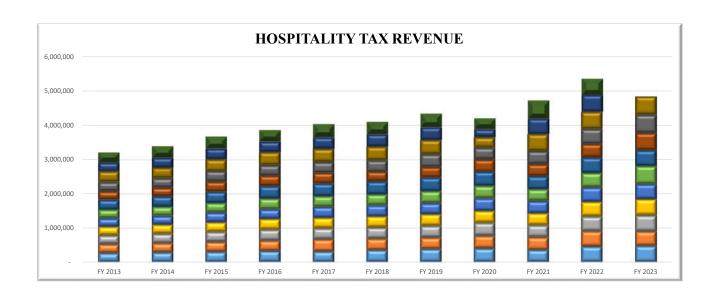
### STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-BUDGET AND ACTUAL

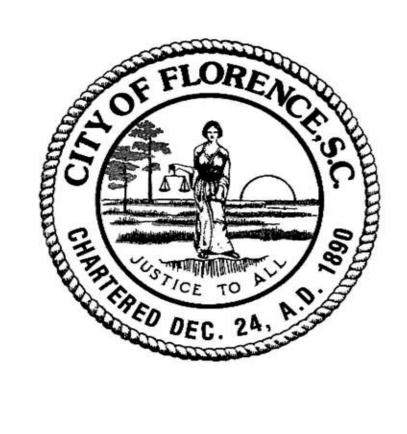
#### Year To Date May 31, 2023

|                                                                                                           | <br>Current<br>Year to Date          | Annual<br>Budget                       |    | Variance<br>Favorable<br>Unfavorable) | Percent<br>Budgeted<br>Amount | Prior<br>Year to Date                |                | Change:<br>Current Year<br>O Prior Year |
|-----------------------------------------------------------------------------------------------------------|--------------------------------------|----------------------------------------|----|---------------------------------------|-------------------------------|--------------------------------------|----------------|-----------------------------------------|
| REVENUES: Licenses, Permits and Fees Investment Earnings                                                  | \$<br>4,834,658<br>2,333             | \$<br>4,881,000<br>500                 | \$ | (46,342)<br>1,833                     | 99.05%<br>466.50%             | \$<br>4,884,388<br>419               | \$             | (49,730)<br>1,913                       |
| <b>Total Revenues</b>                                                                                     | \$<br>4,836,991                      | \$<br>4,881,500                        | \$ | (44,509)                              | 99.09%                        | \$<br>4,884,808                      | \$             | (47,817)                                |
| EXPENDITURES: Current: General Government Culture and Recreation Debt Service Capital Outlay              | \$<br>63,000<br>789,684<br>1,389,747 | \$<br>63,750<br>1,698,000<br>1,389,750 | \$ | 750<br>908,316<br>3                   | 98.82%<br>46.51%<br>100.00%   | \$<br>63,000<br>909,750<br>1,379,942 | \$             | -<br>120,066<br>(9,804)                 |
| Total Expenditures                                                                                        | \$<br>2,242,430                      | \$<br>3,151,500                        | \$ | 909,070                               | 71.15%                        | \$<br>2,352,692                      | \$             | 110,262                                 |
| EXCESS (DEFICIENCY) OF REVENUES UNDER EXPENDITURES OTHER FINANCING SOURCES                                | \$<br>2,594,561                      | \$<br>1,730,000                        | \$ | 864,560                               | 149.97%                       | \$<br>2,532,116                      | \$             | (158,079)                               |
| (USES): Operating Transfers In Operating Transfers Out From Unappropriated Reserves Total Other Financing | 288,836<br>(1,585,833)               | (1,730,000)                            |    | 288,836<br>144,167                    | 91.67%<br>-                   | -<br>(1,394,900)<br>59,000           | \$<br>\$<br>\$ | 288,835.99<br>(190,933)<br>(59,000)     |
| Sources (Uses)                                                                                            | \$<br>(1,296,997)                    | \$<br>(1,730,000)                      | \$ | 433,003                               | 74.97%                        | \$<br>(1,335,900)                    | \$             | 38,903                                  |
| NET CHANGE IN FUND BALANCE                                                                                | \$<br>1,297,563                      | \$<br>-                                | \$ | 1,297,563                             |                               | \$<br>1,196,216                      | \$             | (101,347)                               |
| FUND BALANCE- BEGINNING                                                                                   | <br>2,570,725                        | 2,570,725                              |    |                                       |                               | <br>1,814,625                        |                |                                         |
| FUND BALANCE- ENDING                                                                                      | \$<br>3,868,288                      | \$<br>2,570,725                        | \$ | 1,297,563                             |                               | \$<br>3,010,841                      |                |                                         |
|                                                                                                           | <br>Current<br>Year to Date          | Annual<br>Budget                       | (  | Variance<br>Favorable<br>Unfavorable) | Percent<br>Budgeted<br>Amount | <br>Prior<br>Year to Date            |                | Change:<br>Current Year<br>O Prior Year |
| Contingency Fund                                                                                          | \$<br>-                              | \$<br>750                              | \$ | 750                                   | 0.00%                         | \$<br>-                              | \$             | - (100.022)                             |
| Athletic Facilities Ops Florence Museum                                                                   | 1,558,333<br>106,000                 | 1,700,000<br>100,000                   |    | 141,667<br>(6,000)                    | 91.67%<br>106.00%             | 1,367,400<br>104,000                 |                | (190,933)<br>(2,000)                    |
| Florence Downtown Develop. Corporation                                                                    | 54,000                               | 54,000                                 |    | (0,000)                               | 100.00%                       | 54,000                               |                | (2,000)                                 |
| Florence Downtown Develop. Incentives                                                                     | -                                    | 75,000                                 |    | 75,000                                | 0.00%                         | -                                    |                | _                                       |
| Downtown Promotions                                                                                       | -                                    | 35,000                                 |    | 35,000                                | 0.00%                         | -                                    |                | -                                       |
| Soccer Complex Debt                                                                                       | 151,884                              | 151,890                                |    | 6                                     | 100.00%                       | 151,883                              |                | (0)                                     |
| Tennis Center Debt Service                                                                                | 533,832                              | 533,830                                |    | (2)                                   | 100.00%                       | 527,520                              |                | (6,312)                                 |
| Rec Facility/Gym Debt Service                                                                             | 404,031                              | 404,030                                |    | (1)                                   | 100.00%                       | 400,539                              |                | (3,492)                                 |
| 2016 Special Obligation Florence Historic District Lighting                                               | 300,000<br>27,500                    | 300,000<br>30,000                      |    | 2,500                                 | 100.00%<br>91.67%             | 300,000<br>27,500                    |                | -                                       |
| Florence Civic Center                                                                                     | 683,684                              | 1,488,000                              |    | 804,316                               | 45.95%                        | 805,750                              |                | 122,066                                 |
| JA Plaza RR Lease                                                                                         | 9,000                                | 9,000                                  |    | -                                     | 100.00%                       | 9,000                                |                | -                                       |
|                                                                                                           | \$<br>3,828,264                      | \$<br>4,881,500                        | \$ | 1,053,236                             | 78.42%                        | \$<br>3,747,592                      | \$             | (80,672)                                |

Hospitality Tax
YTD Fiscal Year 2023 with Prior Years Comparison

| Collection | July    | August  | September | October | November | December | January | February | March   | April   | May     | June    | Total     |
|------------|---------|---------|-----------|---------|----------|----------|---------|----------|---------|---------|---------|---------|-----------|
| FY 2013    | 267,241 | 261,799 | 259,013   | 250,972 | 242,683  | 252,459  | 289,537 | 251,593  | 266,492 | 309,209 | 271,718 | 291,757 | 3,214,470 |
| FY 2014    | 285,817 | 272,245 | 277,604   | 264,861 | 254,728  | 265,987  | 303,050 | 252,761  | 275,302 | 315,216 | 295,127 | 333,608 | 3,396,306 |
| FY 2015    | 304,536 | 290,139 | 297,165   | 275,615 | 281,986  | 281,530  | 328,141 | 293,190  | 311,208 | 350,385 | 313,668 | 349,765 | 3,677,328 |
| FY 2016    | 328,428 | 304,185 | 323,609   | 306,231 | 280,578  | 316,686  | 361,622 | 303,592  | 319,464 | 376,860 | 311,170 | 331,129 | 3,863,554 |
| FY 2017    | 315,865 | 355,604 | 321,906   | 302,810 | 318,766  | 313,197  | 369,263 | 311,509  | 324,196 | 383,740 | 338,827 | 381,276 | 4,036,958 |
| FY 2018    | 356,181 | 331,342 | 331,359   | 321,120 | 319,651  | 317,929  | 379,976 | 289,986  | 339,371 | 395,537 | 357,906 | 361,568 | 4,101,928 |
| FY 2019    | 384,645 | 337,719 | 341,383   | 336,114 | 323,567  | 350,540  | 395,992 | 319,065  | 366,506 | 415,996 | 376,861 | 393,797 | 4,342,184 |
| FY 2020    | 404,332 | 369,606 | 376,047   | 348,827 | 365,949  | 362,976  | 418,000 | 360,100  | 345,546 | 302,172 | 240,091 | 311,703 | 4,205,349 |
| FY 2021    | 363,051 | 367,626 | 351,449   | 347,102 | 354,359  | 346,745  | 380,822 | 361,115  | 380,409 | 493,279 | 447,818 | 529,096 | 4,722,870 |
| FY 2022    | 461,126 | 442,106 | 431,188   | 423,974 | 421,268  | 420,750  | 465,388 | 389,037  | 436,762 | 499,269 | 493,521 | 466,996 | 5,351,385 |
| FY 2023    | 479,482 | 418,053 | 471,237   | 465,256 | 440,234  | 540,333  | 458,274 | 504,241  | 525,016 | 532,531 |         |         | 4,834,658 |



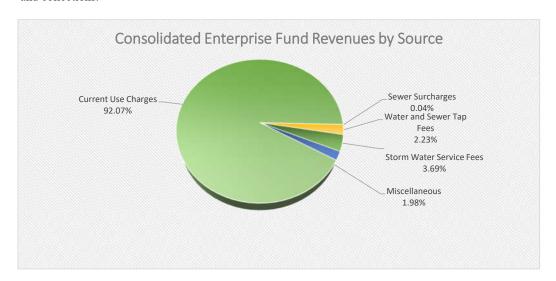


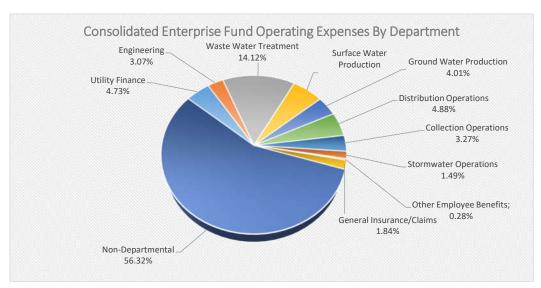


The City maintains one type of proprietary fund. Enterprise funds are used to report the same functions presented as business-type activities in the government-wide statements. The City uses enterprise funds to account for its water and sewer activities and storm water operations.

Water and Sewer Fund - To account for the provision of water and sewer services to the residents of the City and surrounding areas. All activities necessary to provide such services are accounted for in this fund, including, but not limited to administration, operating, maintenance, financing, related debt service, construction, billing and collections.

**Storm Water Fund** - To account for the services to safely collect, convey, detain, treat and dispose of stormwater. All activities necessary to provide such services are accounted for in this fund, including, but not limited to administration, operating, maintenance, financing, related debt service, construction billing and collections.



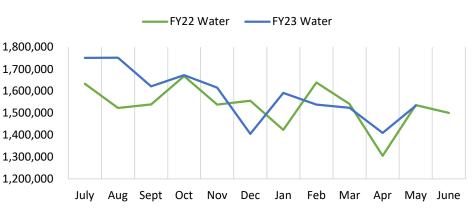


CITY OF FLORENCE, SOUTH CAROLINA STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION PROPRIETARY FUNDS Year To Date May 31, 2023 With Comparative Amounts Year To Date May 31, 2022

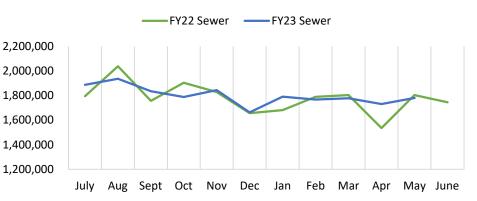
|                                              |    |              |    |           |    | Total        |                    |    | Variance     |
|----------------------------------------------|----|--------------|----|-----------|----|--------------|--------------------|----|--------------|
|                                              |    | Water and    | St | tormwater |    | Current      | Total              |    | Favorable    |
|                                              | :  | Sewer Fund   |    | Fund      | 1  | Year to Date | Budget             | J) | Jnfavorable) |
| OPERATING REVENUES                           |    |              |    |           |    |              |                    |    |              |
| Current Use Charges                          | \$ | 37,218,505   | \$ | -         | \$ | 37,218,505   | \$<br>42,598,000   | \$ | (5,379,495)  |
| Sewer Surcharges                             |    | 14,253       |    | -         |    | 14,253       | 13,000             |    | 1,253        |
| Water and Sewer Tap Fees                     |    | 901,274      |    | -         |    | 901,274      | 1,103,000          |    | (201,726)    |
| Storm Water Service Fees                     |    | -            |    | 1,491,234 |    | 1,491,234    | 1,611,500          |    | (120,266)    |
| Miscellaneous                                |    | 790,981      |    | 8,934     |    | 799,915      | 1,031,500          |    | (231,585)    |
|                                              | \$ | 38,925,012   | \$ | 1,500,168 | \$ | 40,425,180   | \$<br>46,357,000   | \$ | (5,931,820)  |
| OPERATING EXPENSES                           |    |              |    |           |    |              |                    |    |              |
| Utility Finance                              | \$ | 2,015,422    | \$ | _         | \$ | 2,015,422    | \$<br>2,740,518    | \$ | 725,096      |
| Engineering                                  |    | 1,308,406    |    | -         |    | 1,308,406    | 1,431,730          |    | 123,324      |
| Waste Water Treatment                        |    | 6,016,173    |    | _         |    | 6,016,173    | 6,251,456          |    | 235,283      |
| Surface Water Production                     |    | 2,552,701    |    | -         |    | 2,552,701    | 3,104,717          |    | 552,016      |
| Ground Water Production                      |    | 1,710,146    |    | -         |    | 1,710,146    | 2,200,235          |    | 490,089      |
| Distribution Operations                      |    | 2,077,392    |    | -         |    | 2,077,392    | 2,404,464          |    | 327,072      |
| Collection Operations                        |    | 1,391,552    |    | -         |    | 1,391,552    | 1,500,177          |    | 108,625      |
| Stormwater Operations                        |    | -            |    | 634,805   |    | 634,805      | 781,668            |    | 146,863      |
| Other Employee Benefits                      |    | 100,116      |    | 17,999    |    | 118,116      | 327,400            |    | 209,284      |
| General Insurance/Claims                     |    | 765,518      |    | 20,230    |    | 785,748      | 728,000            |    | (57,748)     |
| Non-Departmental                             |    | 23,740,170   |    | 252,200   |    | 23,992,370   | 30,476,475         |    | 6,484,105    |
| Total Operating Expenses                     | \$ | 41,677,597   | \$ | 925,235   | \$ | 42,602,832   | \$<br>51,946,840   | \$ | 9,344,008    |
| Operating Gain/Loss                          | \$ | (2,752,585)  | \$ | 574,933   | \$ | (2,177,652)  | \$<br>(5,589,840)  | \$ | 3,412,188    |
| NONOPERATING REVENUES (EXPENSES)             |    |              |    |           |    |              |                    |    |              |
| Interest Earned                              | \$ | 302,137      | \$ | 10,401    | \$ | 312,539      | \$<br>51,000       | \$ | 261,539      |
| Debt Service                                 |    | (8,607,672)  |    | (483,684) |    | (9,091,356)  | (10,126,500)       |    | 1,035,144    |
| Total Nonoperating Revenues (Expenses)       | \$ | (8,305,534)  | \$ | (473,283) | \$ | (8,778,817)  | \$<br>(10,075,500) | \$ | 1,296,683    |
| Gain/Loss Before Contributions and Transfers | \$ | (11,058,119) | \$ | 101,650   | \$ | (10,956,469) | \$<br>(15,665,340) | \$ | 4,708,871    |
| Transfers                                    | \$ | 9,187,512    | \$ | (2,525)   | \$ | 9,184,987    | \$<br>(4,235,000)  | \$ | 13,419,987   |
| From Unappropriated Reserve                  |    | 769,205      |    |           |    | 769,205      | 19,900,340         |    | (19,131,135) |
| Total Contributions and Transfers            | \$ | 9,956,717    | \$ | (2,525)   | \$ | 9,954,192    | \$<br>15,665,340   | \$ | (5,711,148)  |
| Change in Net Position                       | \$ | (1,101,402)  | \$ | 99,125    | \$ | (1,002,277)  | \$<br>-            | \$ | (1,002,277)  |
| <b>Total Net Position - Beginning</b>        |    | 241,102,258  |    | 3,775,737 |    | 244,877,995  | <br>163,467,484    |    |              |
| <b>Total Net Position - Ending</b>           | \$ | 240,000,857  | \$ | 3,874,861 | \$ | 243,875,718  | \$<br>163,467,484  | \$ | (1,002,277)  |

| _           |    |              |    | ~·           |
|-------------|----|--------------|----|--------------|
| Percent     |    | Total        |    | Change:      |
| of Budgeted |    | Prior        | _  | urrent Year  |
| Amount      |    | Year to date | t  | o Prior Year |
| 07.270/     | Ф  | 26.504.610   | Ф  | 712.007      |
| 87.37%      | \$ | 36,504,610   | \$ | 713,895      |
| 109.63%     |    | -            |    | 14,253       |
| 81.71%      |    | 1,069,410    |    | (168,136)    |
| 92.54%      |    | 1,456,054    |    | 35,179       |
| 77.55%      | _  | 1,091,231    | _  | (291,316)    |
| 87.20%      | \$ | 40,121,306   | \$ | 303,874      |
|             |    |              |    |              |
| 73.54%      | \$ | 2,386,220    | \$ | (370,798)    |
| 91.39%      |    | 1,315,029    |    | (6,623)      |
| 96.24%      |    | 5,549,657    |    | 466,516      |
| 82.22%      |    | 2,093,466    |    | 459,234      |
| 77.73%      |    | 1,830,230    |    | (120,083)    |
| 86.40%      |    | 1,852,954    |    | 224,438      |
| 92.76%      |    | 1,193,761    |    | 197,791      |
| 81.21%      |    | 692,376      |    | (57,570)     |
| 36.08%      |    | 110,779      |    | 7,337        |
| 107.93%     |    | 635,836      |    | 149,912      |
| 78.72%      |    | 13,450,662   |    | 10,541,708   |
| 82.01%      | \$ | 31,110,969   | \$ | 11,491,862   |
|             |    |              |    |              |
| 38.96%      | \$ | 9,010,336    | \$ | 11,795,737   |
|             |    |              |    |              |
| 612.82%     | \$ | 12,663       | \$ | 299,875      |
| 89.78%      |    | (8,956,616)  |    | 134,740      |
| 87.13%      | \$ | (8,943,952)  | \$ | 434,616      |
| 69.94%      | \$ | 66,384       | \$ | (11,022,853) |
| -216.88%    | \$ | 2,509,595    | \$ | 6,675,392    |
| 3.87%       | ~  | 621,400      | ~  | 147,805      |
| 63.54%      | \$ | 3,130,995    | \$ | 6,823,197    |
| 00.0 170    | Ψ  | 2,220,220    | Ψ  | ·,·,·-,      |
|             | \$ | 3,197,379    | \$ | (4,199,656)  |
|             |    | 246,457,222  |    |              |
|             | \$ | 249,654,601  |    |              |

### Water Revenues Two Year Comparative By Month



### Sewer Revenues Two Year Comparative By Month



#### CITY OF FLORENCE, SOUTH CAROLINA WATER AND SEWER UTILITIES CONSTRUCTION FUND STATEMENT OF REVENUES, EXPENSES

#### AND CHANGES IN FUND NET POSITION-BUDGET AND ACTUAL

#### Year To Date May 31, 2023

|                                                                             |    |                    |    |                      |    | Variance                 | Percent          |
|-----------------------------------------------------------------------------|----|--------------------|----|----------------------|----|--------------------------|------------------|
|                                                                             |    | Current            |    | Annual               |    | Favorable                | Budgeted         |
|                                                                             | Y  | ear to Date        |    | Budget               | (  | Unfavorable)             | Amount           |
| REVENUES:                                                                   | ¢  |                    | e  | 1 002 000            | ¢. | (1,002,000)              | 0.000/           |
| American Rescue Plan Act Funds Florence County Infrastructure Reimbursement | \$ | -                  | \$ | 1,992,000<br>100,000 | \$ | (1,992,000)<br>(100,000) | 0.00%<br>0.00%   |
| SC Rural Infrastructure Grant                                               |    | -                  |    | 488,000              |    |                          | 0.00%            |
| Hurricane Matthew Grant                                                     |    | 102 942            |    | 488,000              |    | (488,000)                | 0.00%            |
| CDBG Revenue - Timmonsville                                                 |    | 103,843<br>536,073 |    | 955,000              |    | 103,843<br>(418,927)     | 56.13%           |
| Florence County Reimb Madison Ave                                           |    | 330,073            |    | 200,000              |    | (200,000)                | 0.00%            |
| Investment Earnings                                                         |    | 88,991             |    | 25,000               |    | 63,991                   | 355.96%          |
| · ·                                                                         |    |                    |    |                      |    |                          |                  |
| Total Revenues                                                              | \$ | 728,907            | \$ | 3,760,000            | \$ | (3,031,093)              | 19.39%           |
| Expenses                                                                    |    |                    |    |                      |    |                          |                  |
| Current:                                                                    |    |                    |    |                      |    |                          |                  |
| Elevated Water Tank Inspection/Maint                                        | \$ | -                  | \$ | 115,000              | \$ | 115,000                  | 0.00%            |
| Jeffries Creek Beaver Management                                            |    | 4,753              |    | 7,000                |    | 2,247                    | 67.90%           |
| Water Line Ext. Requests - County                                           |    | -                  |    | 200,000              |    | 200,000                  | 0.00%            |
| Hoffmeyer Rd Sewer Ext.                                                     |    | 37,500             |    | 385,000              |    | 347,500                  | 9.74%            |
| Sumter Street Annexations                                                   |    | -                  |    | 200,000              |    | 200,000                  | 0.00%            |
| West Florence/Tville Sewer<br>SCDOT Alligator Road                          |    | 1 200              |    | 1,000,000            |    | 1,000,000                | 0.00%            |
| 6                                                                           |    | 1,200              |    | 280,000<br>122,000   |    | 278,800                  | 0.43%            |
| Harris Court Water Line Extension Middle Swamp Manhole Raising              |    | 669,648            |    |                      |    | 122,000                  | 0.00%<br>125.17% |
| W Sumter - Pisgah Rd to Stokes                                              |    | -                  |    | 535,000<br>325,000   |    | (134,648)<br>325,000     | 0.00%            |
| Magna Carta Sewer Lift Station                                              |    | -                  |    | 75,000               |    | 75,000                   | 0.00%            |
| Timmonsville Sewer Imp (CDBG)                                               |    | 84,784             |    | 1,254,000            |    | 1,169,216                | 6.76%            |
| E Howe Spring                                                               |    | 99,349             |    | 425,000              |    | 325,651                  | 23.38%           |
| Quinby Circle Water                                                         |    | -                  |    | 325,000              |    | 325,000                  | 0.00%            |
| Mauldin Dr. Sewer                                                           |    | _                  |    | 275,000              |    | 275,000                  | 0.00%            |
| Freedom Estate Water/Sewer                                                  |    | 313,000            |    | 350,000              |    | 37,000                   | 89.43%           |
| Pee Dee Commerce Park Water                                                 |    | 10,854             |    | -                    |    | (10,854)                 | -                |
| Lion's Gate/Dawson Family                                                   |    | -                  |    | 200,000              |    | 200,000                  | 0.00%            |
| John Paul Jones Rd. Water Line                                              |    | 76,063             |    | 192,000              |    | 115,937                  | 39.62%           |
| Asset Management Study                                                      |    | 98,094             |    | 100,000              |    | 1,906                    | 98.09%           |
| Wisteria Drive Sewer Lift Station                                           |    | -                  |    | 350,000              |    | 350,000                  | 0.00%            |
| Jody Road Water                                                             |    | 11,540             |    | 75,000               |    | 63,460                   | 15.39%           |
| Pine Forest Water                                                           |    | -                  |    | 7,000                |    | 7,000                    | 0.00%            |
| Mars Hill Gravity Sewer                                                     |    | -                  |    | 300,000              |    | 300,000                  | 0.00%            |
| Sanborn/ W Darlington St. Sewer                                             |    | -                  |    | 300,000              |    | 300,000                  | 0.00%            |
| S. Wallace Rd Water Line                                                    |    | 4,690              |    | 125,000              |    | 120,310                  | 3.75%            |
| Water Line Renewals, Replacement                                            |    | 50,242             |    | 1,438,000            |    | 1,387,758                | 3.49%            |
| Lead & Cooper Removal Rule                                                  |    | 37,249             |    | 1,042,000            |    | 1,004,751                | 3.57%            |
| Construction Engineering/Legal                                              |    | 14,866             |    | 150,000              |    | 135,134                  | 9.91%            |
| Reserve For Other Projects                                                  |    | -                  |    | 1,546,000            |    | 1,546,000                | 0.00%            |
| McCown/ Third Loop Water Tank                                               |    | 174,246            |    | 343,785              |    | 169,539                  | 50.68%           |
| Airport Elevated Tank Repair                                                |    | 15,705             |    | 385,000              |    | 369,295                  | 4.08%            |
| Total Expenses                                                              | \$ | 1,703,783          | \$ | 12,426,785           | \$ | 10,723,002               | 13.71%           |
| DEFICIENCY OF REVENUES                                                      |    |                    |    |                      |    |                          |                  |
| UNDER EXPENSES                                                              | \$ | (974,876)          | \$ | (8,666,785)          | \$ | 7,691,909                | 11.25%           |
| OTHER FINANCING SOURCES                                                     |    |                    |    |                      |    |                          |                  |
| Operating Transfers In                                                      | \$ | 3,895,867          | \$ | 3,750,000            | \$ | 145,867                  | 103.89%          |
| From Unappropriated Reserve                                                 |    | 443,785            |    | 4,916,785            |    | (4,473,000)              | 9.03%            |
| Total Other Financing                                                       |    |                    |    |                      |    |                          |                  |
| Sources                                                                     | \$ | 4,339,652          | \$ | 8,666,785            | \$ | (4,327,133)              | 50.07%           |
| Change in Net Position                                                      | \$ | 3,364,776          | \$ | -                    | \$ | 3,364,776                |                  |
| <b>Total Net Position - Beginning</b>                                       |    | 5,780,961          |    | -                    |    | 5,780,961                |                  |
| <b>Total Net Position - Ending</b>                                          | \$ | 9,145,736          | \$ |                      | \$ | 9,145,736                |                  |

#### CITY OF FLORENCE, SOUTH CAROLINA STORM WATER UTILITIES CONSTRUCTION FUND STATEMENT OF REVENUES, EXPENSES

#### AND CHANGES IN FUND NET POSITION-BUDGET AND ACTUAL

#### Year To Date May 31, 2023

| DEVENIUE                                                                                                                                                   |        | Current<br>ear to Date     | <br>Annual<br>Budget                                  | ]      | Variance<br>Favorable<br>Infavorable)           | Percent<br>Budgeted<br>Amount              |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|----------------------------|-------------------------------------------------------|--------|-------------------------------------------------|--------------------------------------------|
| REVENUES: Investment Earnings                                                                                                                              | \$     | 5,699                      | \$<br>5,000                                           | \$     | 699                                             | 113.98%                                    |
| Total Revenues                                                                                                                                             | \$     | 5,699                      | \$<br>5,000                                           | \$     | 699                                             | 113.98%                                    |
| Expenses                                                                                                                                                   |        |                            |                                                       |        |                                                 |                                            |
| Current: Division Pipe Projects NPDES Phase II Compliance Timrod Park Stream Restoration Stormwater Engineering Reserved For Other Projects Total Expenses | \$<br> | 16,535<br>-<br>-<br>16,535 | \$<br>10,000<br>50,000<br>40,000<br>25,000<br>111,000 |        | 10,000<br>50,000<br>23,466<br>25,000<br>111,000 | 0.00%<br>0.00%<br>41.34%<br>0.00%<br>0.00% |
| DEFICIENCY OF REVENUES                                                                                                                                     |        |                            | <u> </u>                                              |        |                                                 |                                            |
| UNDER EXPENSES                                                                                                                                             | \$     | (10,835)                   | \$<br>(231,000)                                       | \$     | 220,165                                         | 4.69%                                      |
| OTHER FINANCING SOURCES Operating Transfers In From Unappropriated Reserve Total Other Financing Sources                                                   | \$<br> | 91,700                     | \$<br>100,000<br>131,000<br>231,000                   | \$<br> | (8,300)<br>(131,000)<br>(139,300)               | 91.70%<br>0.00%<br>39.70%                  |
|                                                                                                                                                            | 1      |                            | 231,000                                               |        |                                                 | 39.7070                                    |
| Change in Net Position                                                                                                                                     | \$     | 80,865                     | \$<br>-                                               | \$     | 80,865                                          |                                            |
| <b>Total Net Position - Beginning</b>                                                                                                                      |        | 276,589                    | <br>-                                                 |        | 276,589                                         |                                            |
| <b>Total Net Position - Ending</b>                                                                                                                         | \$     | 357,453                    | \$<br>                                                | \$     | 357,453                                         |                                            |